

# Robert J. Ballensky

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- Experience**
- 2016 – Current Montana Department of Agriculture Helena Montana**  
**Seed and Commodity Program Manager**
- Montana State Seed Control Official
  - Seed Program Licensing and Regulatory Manager
  - Commodity Program Licensing and Regulatory Manager
- 2013-2016 Standlee Hay Company Eden Idaho**  
**Vice President Supply Chain**
- Raw / Finished Goods Inventory Management
  - Plant Operations
  - Nationwide Traffic / Logistics Management
  - Distribution Center Operations – Idaho & Eastern US Region
  - Quality Assurance Program Management
  - Ownership of Organic Product Processing Programs
  - Development, Administration, and Execution of Operating and Capital Budgets
- 2011 – 2013 Bayer Vegetable Seeds Parma, Idaho**  
**Regional Head of Logistics for the Americas**
- Product and process planning and scheduling
  - Responsible for seed availability and delivery to North, Central, South America and Australia regions
  - Responsible for \$4 million annually of outsourced seed enhancements and watermelon plant raising business operations
  - Operations Leader for acquisition and business integration of the \$52 million Abbott and Cobb watermelon and melon product lines
- 2006 – 2011 Dawn Transportation Inc. Meridian, Idaho**
- **Commodities Merchandiser** – On Farm products for feeders and manufacturers
  - Developed sales @ \$4 million annually
  - **Transportation Brokerage** services for agricultural products
  - Marketing, sales, operations for \$6 million accounts
  - Business and financial planning to obtain working capital and Idaho / Washington State Commodities Brokerage Licenses
  - Developed accounts with Cargill Feeds, Simplot, Agrium, Agri Beef, Wilbur Ellis, Pioneer Seeds, and Monsanto Seeds
- 2002 – 2006 Syngenta Seeds Inc. Nampa, Idaho**  
**Production, Plant, and Logistics Leader**
- Directed vegetable seed production, plant operations, and inventory management in Nampa, Idaho and Othello, Washington
  - Produced, processed and shipped \$45 million commercial and stock seed sweet corn, peas, dry beans, snap beans, sugar snap peas
- Director Quality Assurance and Process Improvement**
- Directed technical personnel, facilities, and testing protocols for ~28,000 tests annually
  - Physiological, Purity, and Seed health testing
  - LIMS implementation & integration to SAP
  - Responsible for the company's Identity Preservation program – Sweet Corn Seeds
- 1991 -2002 Monsanto Vegetable Seeds Twin Falls ID – Warden, WA**

**PNW Regional Quality Assurance Manager / Quality Assurance Coordinator for Worldwide Operations**

- QA testing coordination, training and support
  - Operations
  - Production & Parent Seed
  - Sales
  - Inventory Management & Customer Service
  - Research
- Conducted audits on procedures and processes for Operations in North and South America, New Zealand, and Europe
- Vegetable Seed Product Specifications gatekeeper
- Risk Assessment leader for disposition of substandard quality seed lots
- Seed Treatment / Seed Enhancement industry liaison

**Plant Superintendent**

- Managed labor force consisting of 8 FTE, 5 PT and 15 seasonal employees
- Annual processing and shipments of 45 MM lbs. of peas, snap beans, dry beans
- Implemented plant automation – reduced labor costs by \$250,000 annually
- PNW Safety Coordinator: Warden Plant 5 years No Lost Time Accidents

**Education**

Montana State University  
BS Agriculture Business  
Minor Economics